

NEW AGENCY SURVEY

Agency Name: _____

Is your agency a member of The Iroquois Group? Yes No

States you write business in: _____

What type of business does your agency mostly writes? (check all that apply)

WC Commercial Lines Personal Lines

What lines of business can Mid Atlantic help you with the most? (check all that apply)

WC Commercial Package Lines Affluent Personal Lines

What carriers are you directly appointed with? (check all that apply)

<input type="checkbox"/> Accident Fund	<input type="checkbox"/> Guard	<input type="checkbox"/> V3 Insurance Partners
<input type="checkbox"/> AIG	<input type="checkbox"/> The Hartford	<input type="checkbox"/> The Zenith
<input type="checkbox"/> Amerisafe	<input type="checkbox"/> Harford Mutual	
<input type="checkbox"/> Amtrust	<input type="checkbox"/> Key Risk	
<input type="checkbox"/> Berkshire Hathaway	<input type="checkbox"/> Liberty Mutual	
<input type="checkbox"/> BIIA	<input type="checkbox"/> Millers	
<input type="checkbox"/> Benchmark	<input type="checkbox"/> Normandy	
<input type="checkbox"/> Builders Mutual	<input type="checkbox"/> Rockwood	
<input type="checkbox"/> Chubb	<input type="checkbox"/> Seneca	
<input type="checkbox"/> C.N.A	<input type="checkbox"/> Travelers	
<input type="checkbox"/> Employers	<input type="checkbox"/> United Heartland	

What carriers do you write most of your commercial business with?

What size accounts does your agency focus on?

Small Commercial Middle Market Commercial